

CONTRACTOR ORDER READINESS

# Is this contractor order ready for a branch owner to review?

Westbrook Landscape Supply · Greenline contractor (fictional). One shared brief shows the decision, supporting records and next owner.

Pain points to validate

- A seller can promise a job-site delivery before stock, credit and dispatch agree.
- An approval for an earlier quote or a different branch does not support the current order.
- Branch teams repeatedly chase the same checks while contractors need a dependable answer.

Accountable review

**Owner:** Branch operations owner

Check matching records, apply a tested policy, and retain the decision with its source history.

Ready means ready for the owner’s review. The system does not take the business action.

Four artifacts, one case

Every record must match order identifier, quote revision, fulfillment scope.

| Required artifact                   | Evidence owner              |
|-------------------------------------|-----------------------------|
| Contractor quote and pricing record | Branch sales representative |
| Stock allocation check              | Inventory owner             |
| Credit authorization record         | Credit controller           |
| Delivery slot and site check        | Dispatch coordinator        |

See the decision change

**Missing review**

Required record has not arrived.

Unresolved · request evidence

**Wrong revision**

Approval exists, but for another revision.

Unknown · correct the record

**Matching records**

All prerequisites meet the demo gate.

Ready for branch review

**Test the value in one small pilot**

Buyer: Regional sales / branch operations director. Compare about ten real, sanitized cases against today’s process. Measure evidence-assembly time, avoidable rework and owner disagreements before promising savings.

**Included:** 18 saved tests · 4 mapped sources · 18 source scenarios · mapping · pilot worksheet.

This fictional gate does not reserve stock, grant credit, dispatch a vehicle or promise a delivery. The 10% discount limit is invented and does not represent Ewing policy. All records and thresholds are fictional. Source declarations are asserted, not authenticated vendor evidence. No endorsement or live vendor connection is represented. Prepared 28 September 2026.